





HRH THE PRINCE OF WALES WINE MERCHANTS CORNEY & BARROW LIMITED

CORNEY BARROW

A brief intro

- Founded in 1780, still independently and privately owned.
- Name comes from founding partners Edward Bland Corney and his cousin Robert Barrow.
- Started out as a small wine shop in the City of London.
- Two Royal Warrants for recognition of outstanding service and quality
 The Queen
 - The Prince of Wales
- Offices in London, Yorkshire, Edinburgh, Singapore and Hong Kong
- Bonded customer cellars in Octavian Vaults in Wiltshire, fully insured and rated amongst Europe's finest storage facilities.
- Represent some of the worlds finest and rarest wine estates including Domaine de la Romanée-Conti, Domaine Leflaive, Pétrus and Salon.

What do we do?

- Corney & Barrow aims to offer carefully-selected, honestly-priced wines that not only deliver quality and value for money, but also a sense of place. We want to offer wines which we believe to be the best examples of a wine style, country, region or sub-region, whether they are wines to drink immediately or wines to lay down.
- Operate in 3 distinct markets:
 - En Primeur
 - Merchant
 - Broking
- Dedicated customer teams:
 - Private Customer
 - Trade
 - On-Trade
 - Corporate

The own-label range

- Aim is to represent a benchmark example of a style and mirror the Corney & Barrow values of integrity, excellence, independence, relationships and spirit.
- To create the wines, we work with some of our most consistent and reliable producers who we have developed fantastic long-term relationships
- Initially started over 25 years ago, big re-brand and re-launch in 2015.
- All blends are made especially for us, and in some cases by us, directly in the cellars of our producers and winemakers.
- It is our hope that these wines offer to the customer the same ethos of "best possible quality" demonstrated in the more prestigious names we represent, with the added bonus of offering great value for money.

Sparkling Blanc de Blancs Brut NV

Varichon et Clerc Val de Loire, Charentes and Gers



Sparkling Blanc de Blancs Brut NV Key Facts

Grapes

Ugni Blanc, Colombard, Chardonnay, Chenin Blanc, Jacquière

ABV

12%

RRP

£12.75

Producer Profile Varichon et Clerc

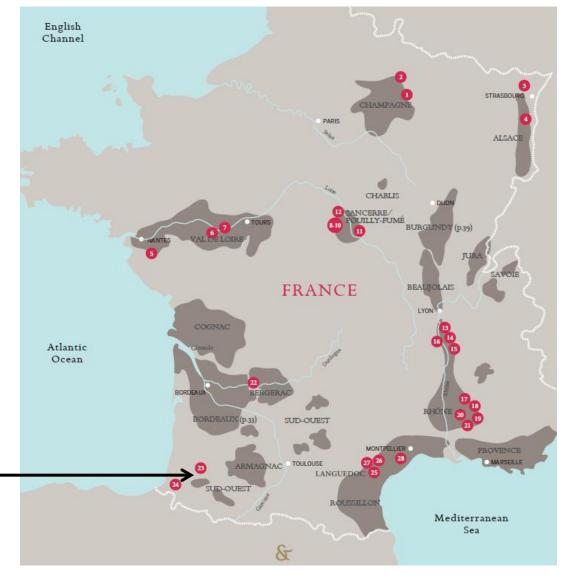
Established at the turn of the twentieth century, Varichon et Clerc pioneered the making of *'méthode traditionnelle'* sparkling wine in the Savoie and Jura regions.

Expanding into Burgundy and the Cerdon appellation in eastern France, they were themselves snapped up as part of the Boisset group and continue to make high-quality sparkling wine from grapes sourced across France

Corney & Barrow Blanc 2016

Producteurs Plaimont Gascony, South-West France





Corney & Barrow Blanc 2016 Key Facts

Grapes

Colombard (70%) Ugni Blanc (30%)

ABV

11%

RRP

£7.50

Producer Profile Producteurs Plaimont

Plaimont are an innovative co-operative who have almost single-handedly revived the rich viticultural history of Gascony. Since 1979, they have invested hugely in technology to increase quality, revitalised local grape varieties and transformed the landscape using sustainable viticultural methods.

Keen to have a social role as well as an economic one, every single grower under the Plaimont umbrella is involved in decision making processes and invited to take part in wider company marketing initiatives.

White Burgundy 2015 Domaine Cornin Maçonnais, Burgundy English Channel STRASBOURG PARIS ALSAC CHABLIS CANCERRE/ POUILLY-FUMÉ BURGUNDY (P39) VALDELOIR MANTE SAVOI FRANCE BEAUJOLAIS LYON CORNEY BARROW Atlantic Ocean BORDEAU BORDEAUX (p.33) BU SUD-OUEST MÂCON-CHAINTRÉ MARSEILLE ARMAGNAC TOULOUSE 27 LANGUEDOC 25 SUD-OUEST ROUSSILLON Mediterranean Sea 8

Burgundy 2015 Key Facts

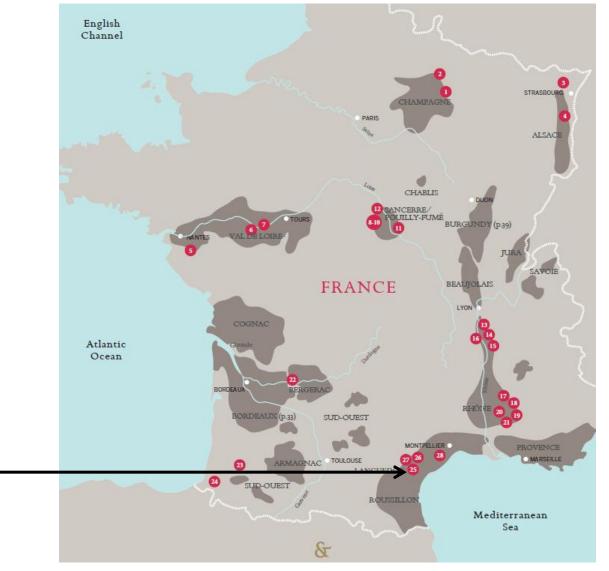
Grapes Chardonnay ABV 13% RRP £14.95

Producer Profile Domaine Cornin

Run by father and son team Dominique and Romain, Domaine Cornin is a tiny, family-Owned estate of 10 hectares around the village of Chaintré in southern Burgundy. Much like most of the Maçonnais, the wines here are generous, ripe and rounded, with a pronounced mineral streak.

Certified organic and working to biodynamic principles, respect for nature and working with the environment is at the very heart of this estate's ethos.

Rouge 2015 Celliers Jean d'Alibert Languedoc, France





Rouge 2015 Key Facts

Grapes

Carignan (66%) Cabernet Sauvignon (20%) Grenache (14%)

ABV

12.5%

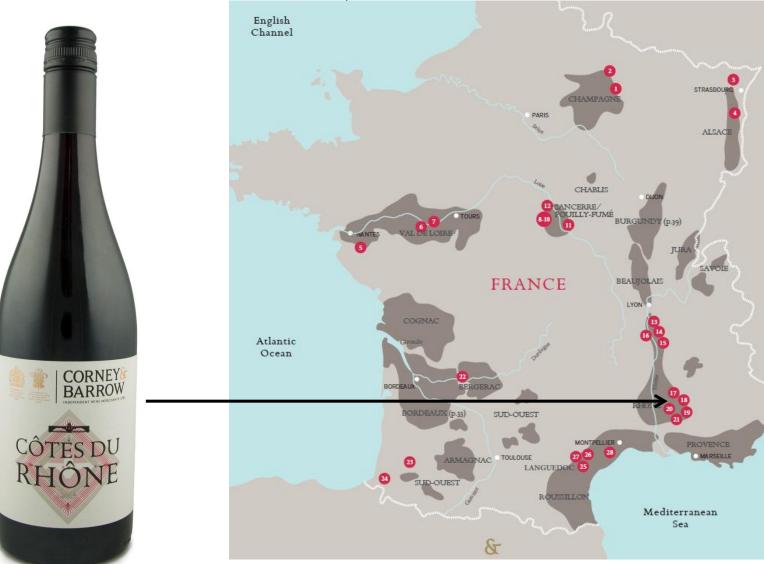
RRP £7.50 **Producer Profile** Celliers Jean d'Alibert

One of the longest-established cooperatives in the Languedoc, Celliers Jean d'Alibert unites several village cooperatives and over 20 small domaines and châteaux, spanning 7000 hectares in total.

Their jewel in the crown is their diversity of *terroir*, including some notable prephylloxeric vineyards, and this gives them access to a wide variety of different qualities, varieties and styles.

Côtes du Rhône 2015

Vignobles Gonnet Rhône, France



Côtes du Rhône 2015 Key Facts

Grapes

Grenache (65%) Syrah (35%)

ABV

14%

RRP

£9.95

Producer Profile Vignobles Gonnet

Run by third generation winemakers Guillaume and Bertrand, this family estate has over 30 hectares of vineyards in the southern Rhône, including some right on the border of the famous Châteauneuf-du-Pape appellation and thus sharing much of the same soils.

Whilst there is plenty of the region's typical baked fruit and richness of structure, the wines of Gonnet are renown for their freshness and aromatic complexity; certainly amongst the most elegant wines in this area.

Rioja Crianza 2012 Bodegas Zugober Rioja, Spain



Crianza 2012 Key Facts

Grapes

Tempranillo (95%) Graciano Mazuelo (5% together)

ABV

13.5%

RRP

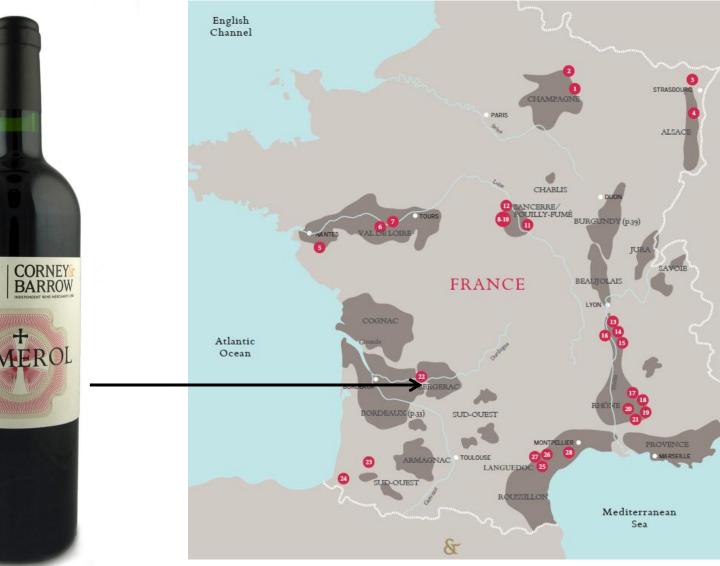
£9.95

Producer Profile Bodegas Zugober

From the high-quality sub-region of Rioja Alavesa, this small estate of 10 hectares makes classically styled Rioja's with a modern, judicious use of high quality oak complement the ripe, savoury fruit flavours. Everything is done by hand as there is an utmost drive for quality.

True to its family roots, the name Zugober is an acronym of the nine family members who have at one point or another, contributed to setting up this bodega in 1987.

Pomerol 2014 Ets. J-P Mouiex Pomerol, Bordeaux





Pomerol 2014 Key Facts

Grapes

Merlot (80%) Cabernet Franc (20%)

ABV

14%

RRP

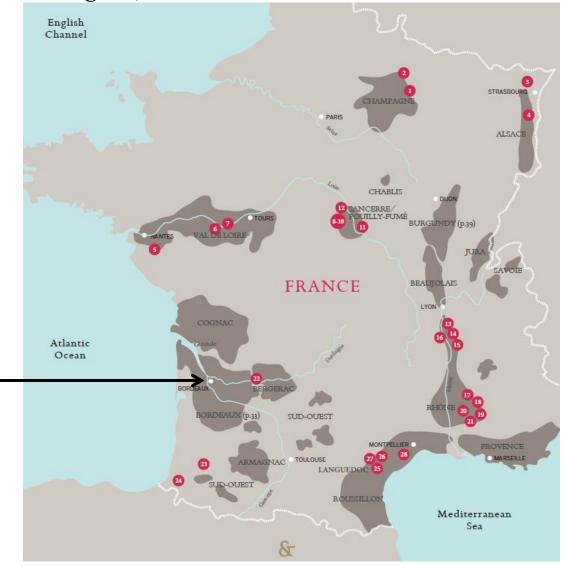
£19.95

Producer Profile Ets J-P Moueix

Founded in 1937 by Jean-Pierre Moueix, the company bearing his name enjoys a formidable reputation across the rightbank of the Bordeaux region. It is both an owner and merchant, responsible for some of the finest right bank properties.

Skilled blenders as well as salesman, they blend grapes from their vineyard holdings across the revered Pomerol sub-region, including Bourgneuf, Lafleur and Evangile to create a characteristically lush and supple red.

Margaux 2012 Maison Sichel Margaux, Bordeaux





Margaux 2012 Key Facts

Grapes

Cabernet Sauvignon (50%) Merlot (45%) Petit Verdot (5%)

ABV 13%

RRP £21.95 **Producer Profile** Maison Sichel

Maison Sichel are a producer, owner and négociant with more than 125 years of experience. It was also the first négociant to invest in a vinification cellar, extending its involvement in wine production and having a more hands-on influence on eventual quality.

It is from one of their properties, Château Angludet, that we source the grapes for our Margaux, using the very same young vines that go into Angludet's second wine.







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